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Commercial, corporate and M&A



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 - Al Markaz Law Firm
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 - ASAR - Al Ruwayeh & Partners
 - [DLA Piper Kuwait in Association With \(NEN\) Al-Wagayan, Al Awadhi and Al-Saif](#)
 - Meysan Partners
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 - [Abdullah Kh. Al-Ayoub & Associates](#)
 - [Al Oula Law Firm \(Adel Abdulhadi & Partners\)](#)
 - International Counsel Bureau
 - [Menwer & Associates](#)
 - [Meshari Al Osaimi Attorneys and Legal Consultants](#)
 - Taher Group Law Firm (TAG)

Leading individuals

1. 1
 - Sam Habbas - ASAR - Al Ruwayeh & Partners
 - Abdul Rahman R. Al Haroun - International Counsel Bureau
 - Ayman Nada - Al Markaz Law Firm
 - Terry O'Regan - [DLA Piper Kuwait in Association With \(NEN\) Al-Wagayan, Al Awadhi and Al-Saif](#)

Next generation lawyers

1. 1
 - [Aaron Dikos - Al Tamimi & Company](#)

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The '*strong corporate practice group*' at **Al Markaz Law Firm** '*shows flexibility*' in its approach and advises on M&A transactions, regulatory compliance and corporate structuring. Headed by Ayman Nada, the team also has expertise in a wide range of commercial contract law including distribution agreements and joint ventures. Clients have included asset managers, telecoms companies and healthcare services companies.

[Al Tamimi & Company](#) advises on joint ventures and distribution agreements, shareholder agreements, M&A and transactional due diligence. The practice is jointly headed by [Philip Kotsis](#) and [Alex Saleh](#). Senior associate [Aaron Dikos](#) is also recommended.

ASAR - Al Ruwayeh & Partners advises on M&A transactions, government contracts, franchise and distribution agreements, corporate structuring and commercial regulations. Key contacts in the team include David Walker, Paul Day and the highly regarded Sam Habbas.

[DLA Piper Kuwait in Association With \(NEN\) Al-Wagayan, Al Awadhi and Al-Saif](#) advises on market entries, M&A and joint venture mandates, corporate restructuring and regulatory compliance. The practice is jointly headed by Ben Gillespie and Terry O'Regan, the latter of whom assisted Total Waste Management Alliance with the acquisition of certain business operations in Kuwait, which included due diligence reviews of transactional documents and employment issues. Dubai-based [Rami Zayat](#), who was promoted to legal director in May 2018, is assisting Borets International with the restructuring of its Kuwaiti operations, which involves a shift from an agency structure to a standalone entity under Kuwaiti direct investment laws.

Meysan Partners is instructed by financial institutions, family investors, multinational corporates and government bodies in relation to M&A transactions. Senior partner Bader El-Jeean leads the team and advised Zain, a mobile telecoms company, on the \$900m sale of shares to Omantel. Tarek Yehya and counsel Michel George Ghanem acted for logistics company Integrated Holding Co in relation to its IPO and listing on Boursa Kuwait, which was the first Kuwaiti IPO in approximately two years.

[Abdullah Kh. Al-Ayoub & Associates](#) has particular experience of M&A and distribution agreements. Jointly headed by [Abdullah Kh. Al-Ayoub](#) and [Waleed Abdullah Kh. Al-Ayoub](#), the firm has been advising Middle East Electric Company on the negotiation of an assignment and assumption agreement, with the intention of amending the client's sub-contractor. The team also advised Kawasaki Heavy Industries on domestic regulations governing certain commercial contracts.

[Al Oula Law Firm \(Adel Abdulhadi & Partners\)](#) has extensive experience advising on distribution agreements, corporate structuring, real estate and M&A transactions, and regulatory compliance. Fayez Al Dosari acted for welding equipment manufacturer Ador Welding in the negotiation of sub-contracting agreements for the provision of fuel pipeline equipment. Director Sanabil Jafar heads the practice and advised Al Taer Taxi Company and its shareholders on the sale of a 49% stake in the company.

International Counsel Bureau is instructed by domestic and international corporates and NGOs as well as governmental and semi-governmental organisations. The department is led by firm founder Abdul Rahman R. Al Haroun, who has considerable experience of M&A transactions, joint venture agreements and regulatory compliance across a number of industry sectors

[Menwer & Associates](#) is headed by Mohammad Menwer Al-Mutairi, who regularly advises on joint venture arrangements, distribution and manufacturing contracts, M&A transactions, corporate restructuring and shareholder agreements.

[Meshari Al Osaimi Attorneys and Legal Consultants](#) advises on M&A, transactional due diligence, joint venture structuring, and other commercial arrangements including franchising and distribution agreements. Founding partner [Meshari Mohamed Al Osaimi](#) is a key figure in the practice group.

Taher Group Law Firm (TAG) has experience of a wide range of transactions and ongoing operational mandates including company formation, joint venture agreements and other commercial contracts. The '*prompt, knowledgeable and impeccable*' team is jointly headed by Fawaz Alkhateeb and recommended associate Vinson Vaz, both of whom are noted for their '*exceptional advisory skills and sharp foresight*'. Recent work includes advice on various financing and shareholder agreements.